# 2017 U.S. organ and tissue transplant cost estimates and discussion

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# **Table of Contents**

| 1. OVERVIEW  |         |
|--|---------|
| 2. COSTS PMPM, CHARGES AND UTILIZATION                               | 3       |
| Differences from Milliman's 2017 Health Cost Guidelines charge estir | mates 4 |
| Charges  | 4       |
| Basis of utilization and charge estimates                            | 5       |
| Hospital lengths of stay.  | 6       |
| Annual number of transplants   |         |
| Regional distribution of transplants                                 |         |
| Bone marrow classifications  | 9       |
| Actual costs versus Milliman estimates                               | 9       |
| Actual charges compared to Milliman billed charge estimates          | 10      |
| III. PRIMARY DIAGNOSES   | 11      |
| IV. WAITING TIMES AND SURVIVAL RATES                                 |         |
| Waiting times  |         |
| Survival rates   |         |
| V. 2016 RECIPIENT DEMOGRAPHICS                                       | 14      |
| VI. DONOR FACTS AND DATA   | 16      |
| Deceased donor   |         |
| Living donor   |         |
| VII. TABLE INDEX   | 17      |

## Overview

This 2017 report represents Milliman's triennial summary of estimated U.S. average costs per member per month (PMPM), billed charges, and utilization related to the 30 days prior and 180 days after transplant admission for treatment for organ and tissue transplants. For charges pre- and post-transplant admission, we include all medical costs associated with the transplant patient.

Organ transplants include single-organ transplants such as heart, intestine, kidney, liver, lung, pancreas, and a number of multiple-organ transplants.

Tissue transplants include bone marrow and cornea transplants. We split the bone marrow estimates by donor method: autologous, where the donor is the recipient, and allogeneic, where the donor may be related or unrelated to the recipient.

Highlights of this report include:

• Section II: The 2017 PMPM costs based on billed charges are estimated to be \$8.21 and \$12.23 for the under-age-65 and ages-65-and-over populations, respectively. These PMPM costs reflect average annual increases of 3.5% and 7.7% from our 2014 report.

The trend for the under-age-65 population consists of a 0.5% composite utilization trend and a 3.0% composite billed charge trend. However, there is a wide range of annual utilization and charge trends by type of transplant for the under-age-65 population, with utilization trends from -11.2% to 17.2% and charge trends from -9.5% to 11.2%.

The higher trend for the ages-65-and-over population is mainly due to the difference in the mix of transplants between the under-age-65 and ages-65-and-over populations.

While billed charges increased about 3.0% per year, many recipients or health plans do not pay billed charges because of negotiated discounts from transplant provider networks.

Hospital length of stay has been fairly stable for most transplants since our 2014 report. Our databases show a length of stay increase for heart transplants and decrease for intestine transplants.

• Section IV: Waiting times for kidney transplants and intestine transplants have decreased dramatically since our 2014 report. However, waiting times for organs such as heart and pancreas have increased since our 2014 report.

Survival rates generally increased slightly from those in our 2014 report, except for pancreas.

# II. Costs PMPM, charges, and utilization

Table 1 summarizes the estimated U.S. average 2017 transplant costs PMPM for the under-age-65 and ages-65-and-over populations. "Costs" means the product of utilization and billed charges. Table 2 summarizes the estimated U.S. average 2017 billed charges per transplant.

The estimated number of transplants shown in Table 1 reflects removal of transplants provided to foreign citizens. To determine utilization rates, we assumed 2017 U.S. under-age-65 and ages-65-and-over population estimates of 275.5 million and 51.1 million, respectively. These population estimates are based on the United States Census Bureau's resident population census estimates as of July 1, 2010, and projected to 2017.

Charges for pre-transplant, follow-up, outpatient (OP) immunosuppressants and other drugs used in our 2014 and 2017 reports cover the time period from 30 days pre-transplant to 180 days post-transplant discharge for follow-up and outpatient immunosuppressant and other drugs. Also for these categories, we included all medical costs associated with the transplant patient, not just those related to the transplant.

TABLE 1: ESTIMATED U.S. AVERAGE 2017 TRANSPLANT COSTS PER MEMBER PER MONTH (PMPM)

|                                |  |                                | Under Age 65                          |   |                            | Ages 65 and Over                      |   |                            |  |
|--------------------------------|--|--------------------------------|---------------------------------------|---|----------------------------|---------------------------------------|---|----------------------------|--|
| Transplant                     | Total<br>Estimated<br>Number of<br>Transplants | Estimated<br>Billed<br>Charges | Estimated<br>Number of<br>Transplants | Estimated<br>Annual<br>Utilization Per<br>1,000,000 | Estimated<br>Costs<br>PMPM | Estimated<br>Number of<br>Transplants | Estimated<br>Annual<br>Utilization Per<br>1,000,000 | Estimated<br>Costs<br>PMPM |  |
| Single Organ/1                 | Γissue   |                                |                                       |   |                            |                                       |   |                            |  |
| Bone Marrow -<br>Allogenic     | 9,284  | \$892,700                      | 7,659                                 | 27.80   | \$2.07                     | 1,625                                 | 31.80   | \$2.37                     |  |
| Bone Marrow -<br>Autologous    | 12,160   | 409,600                        | 8,877                                 | 32.23   | 1.10                       | 3,283                                 | 64.24   | 2.19                       |  |
| Cornea                         | 50,099   | 30,200                         | 17,785                                | 64.57   | 0.16                       | 32,314                                | 632.31  | 1.59                       |  |
| Heart                          | 2,725  | 1,382,400                      | 2,248                                 | 8.16  | 0.94                       | 477                                   | 9.33  | 1.07                       |  |
| Intestine                      | 49   | 1,147,300                      | 48                                    | 0.17  | 0.02                       | 1                                     | 0.02  | 0.00                       |  |
| Kidney                         | 16,804   | 414,800                        | 13,527                                | 49.11   | 1.70                       | 3,277                                 | 64.12   | 2.22                       |  |
| Liver                          | 6,158  | 812,500                        | 5,142                                 | 18.67   | 1.26                       | 1,016                                 | 19.88   | 1.35                       |  |
| Lung - Single                  | 673  | 861,700                        | 323                                   | 1.17  | 0.08                       | 350                                   | 6.85  | 0.49                       |  |
| Lung - Double                  | 1,397  | 1,190,700                      | 1,097                                 | 3.98  | 0.39                       | 300                                   | 5.87  | 0.58                       |  |
| Pancreas                       | 136  | 347,000                        | 135                                   | 0.49  | 0.01                       | 1                                     | 0.02  | 0.00                       |  |
| Multiple Organ                 |  |                                |                                       |   |                            |                                       |   |                            |  |
| Heart-Lung                     | 21   | 2,564,000                      | 20                                    | 0.07  | 0.01                       | 1                                     | 0.02  | 0.00                       |  |
| Intestine with<br>Other Organs | 80   | 1,585,100                      | 79                                    | 0.29  | 0.04                       | 1                                     | 0.02  | 0.00                       |  |
| Kidney-Heart                   | 130  | 2,530,900                      | 107                                   | 0.39  | 0.08                       | 23                                    | 0.45  | 0.09                       |  |
| Kidney-<br>Pancreas            | 724  | 618,100                        | 723                                   | 2.62  | 0.13                       | 1                                     | 0.02  | 0.00                       |  |
| Liver-Kidney                   | 682  | 1,229,700                      | 549                                   | 1.99  | 0.20                       | 133                                   | 2.60  | 0.27                       |  |
| Other Multi-<br>Organ          | 35   | 1,855,400                      | 33                                    | 0.12  | 0.02                       | 2                                     | 0.04  | 0.01                       |  |
| TOTAL                          |  |                                |                                       |   | \$8.21                     |                                       |   | \$12.23                    |  |

#### **DIFFERENCES FROM MILLIMAN'S 2017 HEALTH COST GUIDELINES**

Users of both this report and the 2017 Milliman Health Cost Guidelines<sup>™</sup> may notice differences in the estimated under-age-65 PMPM costs between the two sources. This report estimates total PMPM costs for under-age-65 recipients that are \$0.13 lower than the 2017 Health Cost Guidelines as a result of using a different population in the Guidelines. Most of this decrease is attributed to autologous bone marrow and cornea.

#### **CHARGES**

Table 2 shows estimated U.S. average 2017 billed charges per transplant. Categories making up the total charges are defined below.

- 30 days pre-transplant: These charges include all medical costs for the transplant patient incurred during the 30 days prior to the transplant hospital admission, which can include medical costs not related to the transplant. These charges could include history of the candidate, noting indications and contraindications for the transplant; comprehensive physical, psychological, and laboratory evaluations, including blood and tissue typing and serum and cell compatibility matching; crossmatching for donor compatibility; hepatitis and HIV screening; antibody screening; medical and psychological testing; lab tests; and X-rays. Because of the time period between evaluation and transplant, evaluation costs are exceedingly difficult to identify in claim databases, which are our primary source of charge data. Therefore, it is not practical to separate these charges into those related and not related to the transplant because of the short 30-day time period defined.
- **Procurement:** This includes donated organ or tissue recovery services, which may include retrieval, preservation, transportation, and other acquisition costs.
- Hospital transplant admission: This covers facility charges for the transplant only. Any re-admissions within 180 days of the transplant discharge date are included in the 180 Days Post-Transplant Discharge category, whether related to the transplant or not. Hospital services include room and board and ancillary services such as use of surgical and intensive care facilities, inpatient nursing care, pathology and radiology procedures, drugs, supplies, and other facility-based services. Hospital services may also include use of immunosuppressive and other drugs provided during the hospital stay.
- Physician during transplant admission: These are charges for professional services while the
  recipient is hospitalized for the transplant, including surgery procedures and other services
  identified by CPT or HCPCS procedure codes.
- 180 days post-transplant discharge: This covers post-discharge facility and professional services, including any hospital readmissions. Services may also include regular lab tests, regular outpatient visits, and evaluation and treatment of complications. These services can include both those related and not related to the transplant.
- OP immunosuppressants and other Rx: This category includes all outpatient drugs prescribed from discharge for the transplant admission to 180 days post-transplant discharge, including immunosuppressants, other drugs related to the transplant, and other drugs not related to the transplant. Anti-anxiety medications, antifungal antibiotics, anti-virals, colony-stimulating factors, gastrointestinal drugs, hypertension drugs, and post-operative pain management drugs are examples of drugs other than outpatient immunosuppressants related to the transplant that could also be used in treatment. Immunosuppressant drug charges in this report include assumed discounts of 60% and 15% from average wholesale prices for generics and brand drugs, respectively, which is similar to the Health Cost Guidelines assumptions for all prescription drugs.

TABLE 2: ESTIMATED U.S. AVERAGE 2017 BILLED CHARGES PER TRANSPLANT

|                                | 30 Days Pre- |             | Hospital<br>Transplant | Physician<br>During<br>Transplant | 180 Days<br>Post-Transplant | OP Immuno-<br>Suppressants |           |  |  |  |
|--------------------------------|--------------|-------------|------------------------|-----------------------------------|-----------------------------|----------------------------|-----------|--|--|--|
| Transplant                     | Transplant   | Procurement | Admission              | Admission                         | Discharge                   | & Other Rx                 | Total     |  |  |  |
| Single Organ/Tissue            |              |             |                        |                                   |                             |                            |           |  |  |  |
| Bone Marrow -<br>Allogenic     | \$60,200     | \$72,200    | \$465,200              | \$22,600                          | \$249,800                   | \$22,700                   | \$892,700 |  |  |  |
| Bone Marrow -<br>Autologous    | 61,500       | 15,300      | 226,300                | 10,700                            | 81,300                      | 14,500                     | 409,600   |  |  |  |
| Cornea                         | NA           | NA          | 21,900                 | 8,300                             | NA                          | NA                         | 30,200    |  |  |  |
| Heart                          | 43,300       | 102,100     | 887,400                | 92,300                            | 222,800                     | 34,500                     | 1,382,400 |  |  |  |
| Intestine                      | 28,400       | 106,100     | 669,600                | 60,000                            | 260,600                     | 22,600                     | 1,147,300 |  |  |  |
| Kidney                         | 30,100       | 96,800      | 159,400                | 24,900                            | 75,000                      | 28,600                     | 414,800   |  |  |  |
| Liver                          | 41,400       | 94,100      | 463,200                | 56,100                            | 126,900                     | 30,800                     | 812,500   |  |  |  |
| Lung - Single                  | 27,900       | 106,100     | 475,000                | 49,600                            | 163,200                     | 39,900                     | 861,700   |  |  |  |
| Lung - Double                  | 38,800       | 127,600     | 679,100                | 68,900                            | 226,500                     | 49,800                     | 1,190,700 |  |  |  |
| Pancreas                       | 13,400       | 97,900      | 131,400                | 19,600                            | 62,600                      | 22,100                     | 347,000   |  |  |  |
| Multiple Organ                 |              |             |                        |                                   |                             |                            |           |  |  |  |
| Heart-Lung                     | 93,100       | 155,900     | 1,731,900              | 162,800                           | 373,600                     | 46,700                     | 2,564,000 |  |  |  |
| Intestine with<br>Other Organs | 69,000       | 260,700     | 803,200                | 96,600                            | 313,000                     | 42,600                     | 1,585,100 |  |  |  |
| Kidney-Heart                   | 136,300      | 126,700     | 1,582,100              | 163,900                           | 450,200                     | 71,700                     | 2,530,900 |  |  |  |
| Kidney-<br>Pancreas            | 36,500       | 135,100     | 274,500                | 35,900                            | 107,000                     | 29,100                     | 618,100   |  |  |  |
| Liver-Kidney                   | 77,000       | 160,100     | 648,900                | 81,700                            | 216,900                     | 45,100                     | 1,229,700 |  |  |  |
| Other Multi-<br>Organ          | 85,500       | 188,400     | 1,078,900              | 122,700                           | 327,500                     | 52,400                     | 1,855,400 |  |  |  |

#### **BASIS OF UTILIZATION AND CHARGE ESTIMATES**

We based utilization estimates on data from the U.S. Organ Procurement and Transplantation Network (OPTN), the U.S. Health Resources and Services Administration (HRSA), and the Eye Bank Association of America. None of the entities on which we relied for data have reviewed or approved our estimates. The content of this report is the responsibility of the authors alone and does not necessarily reflect the views or policies of the Department of Health and Human Services, nor does mention of trade names, commercial products, or organizations imply endorsement by the U.S. government.

We developed charge estimates for 30 days pre-transplant, physician during transplant, 180 days post-transplant discharge, and non-immunosuppressant drugs based on Milliman proprietary claim data. We based procurement charge estimates on 2014 Arizona, Iowa, Maryland, Massachusetts, Texas, Vermont, and Washington state hospital data, trended to 2017, and normalized to a national average basis using Milliman area relativity research.

We based hospital charge estimates on 2014 Arizona, Florida, Iowa, Maryland, Massachusetts, Texas, Utah, Vermont, Virginia, Washington state, and Wisconsin hospital data, trended to 2017, and normalized to a national average basis using Milliman area relativity research.

Our bone marrow charge estimates do not reflect any charges from outpatient treatment because we lacked sufficient outpatient bone marrow data.

We developed cornea hospital charges from 2014 Wisconsin hospital inpatient and outpatient data. The 2014 Wisconsin hospital data showed that outpatient cornea transplants represent more than 99% of these transplants and more than 99% of billed charges.

We assumed no outpatient immunosuppressant charges for autologous bone marrow and cornea transplants. For all other transplants, outpatient immunosuppressant charges begin after our estimated date of discharge, which is based on 2014 hospital lengths of stay and trended to 2017. Average wholesale prices were based on the Medi-Span database, the MarketScan commercial database, and our judgment to project these charges to 2017. Average dosing regimens were based on Clinical Pharmacology and our judgment. Average immunosuppressant use by drug was based on the Scientific Registry of Transplant Recipients 2014 Annual Data Report.

#### **HOSPITAL LENGTHS OF STAY**

Table 3 shows that estimated hospital lengths of stay have been fairly stable for most transplants since our 2014 report.

TABLE 3: HOSPITAL LENGTHS OF STAY BY TRANSPLANT (DAYS)

| The state of the s |                                     |                                     |  |  |  |  |
|--|-------------------------------------|-------------------------------------|--|--|--|--|
| Transplant   | 2014 Report<br>2011 State Databases | 2017 Report<br>2014 State Databases |  |  |  |  |
| Single Organ/Tissue  |                                     |                                     |  |  |  |  |
| Bone Marrow - Allogenic  | 33.3                                | 33.8                                |  |  |  |  |
| Bone Marrow - Autologous   | 19.7                                | 19.8                                |  |  |  |  |
| Heart  | 40.2                                | 48.6                                |  |  |  |  |
| Intestine  | 78.8                                | 42.5                                |  |  |  |  |
| Kidney   | 6.9                                 | 6.8                                 |  |  |  |  |
| Liver  | 21.0                                | 20.4                                |  |  |  |  |
| Lung - Single  | 21.2                                | 22.4                                |  |  |  |  |
| Lung - Double  | 29.5                                | 28.3                                |  |  |  |  |
| Pancreas   | 8.8                                 | 10.5                                |  |  |  |  |
| Multiple Organ   |                                     |                                     |  |  |  |  |
| Heart-Lung   | 41.7                                | 63.6                                |  |  |  |  |
| Intestine with Other Organs  | NA                                  | 75.6                                |  |  |  |  |
| Kidney-Heart   | 53.5                                | 81.6                                |  |  |  |  |
| Kidney-Pancreas  | 10.9                                | 10.8                                |  |  |  |  |
| Liver-Kidney   | 32.7                                | 32.9                                |  |  |  |  |
| Other Multi-Organ  | NA                                  | 46.7                                |  |  |  |  |

## **ANNUAL NUMBER OF TRANSPLANTS**

Tables 4A, 4B, and 4C show the annual number of transplants performed in the United States from 2013 to 2017. These numbers include all ages and transplants for U.S. citizens. We project increases in the numbers of some transplants from 2016 to 2017 because of projected population increases, even though the expected transplant rate per million people may decrease for various types of transplants.

We based Tables 4A and 4B on OPTN data as of December 31, 2016. We estimated the split of lung transplants between single and double lung using 2014 state hospital databases and our judgment. We based the bone marrow estimates in Table 4C on HRSA data. We based the cornea estimates in Table 4C on information from the 2015 Eye Banking Statistical Report.

## TABLE 4A: SINGLE-ORGAN TRANSPLANTS PERFORMED IN THE UNITED STATES

| Year  | Heart | Intestine | Kidney | Liver | Lung-Single | Lung-Double | Pancreas |
|-------|-------|-----------|--------|-------|-------------|-------------|----------|
| 2013  | 2,408 | 36        | 16,139 | 5,803 | 602         | 1,293       | 189      |
| 2014  | 2,512 | 48        | 16,236 | 5,972 | 596         | 1,287       | 161      |
| 2015  | 2,603 | 48        | 16,845 | 6,264 | 700         | 1,321       | 144      |
| 2016* | 2,664 | 49        | 16,825 | 6,211 | 687         | 1,359       | 140      |
| 2017* | 2,725 | 49        | 16,804 | 6,158 | 673         | 1,397       | 136      |

<sup>\*</sup> Milliman estimates

#### TABLE 4B: MULTIPLE-ORGAN TRANSPLANTS PERFORMED IN THE UNITED STATES

| Year  | Heart-Lung | Intestine with<br>Other Organs | Kidney-Heart | Kidney-Pancreas | Liver-Kidney | Other Mutli-<br>Organ |
|-------|------------|--------------------------------|--------------|-----------------|--------------|-----------------------|
| 2013  | 23         | 64                             | 85           | 760             | 494          | 31                    |
| 2014  | 23         | 82                             | 104          | 709             | 558          | 31                    |
| 2015  | 15         | 82                             | 141          | 715             | 626          | 41                    |
| 2016* | 18         | 81                             | 136          | 720             | 654          | 38                    |
| 2017* | 21         | 80                             | 130          | 724             | 682          | 35                    |

<sup>\*</sup> Milliman estimates

## TABLE 4C: TISSUE TRANSPLANTS PERFORMED IN THE UNITED STATES

| Year  | Bone Marrow - Autologous | Bone Marrow - Allogenic | Cornea |
|-------|--------------------------|-------------------------|--------|
| 2013  | 10,978                   | 8,338                   | 48,229 |
| 2014  | 11,392                   | 8,470                   | 47,530 |
| 2015  | 12,626                   | 8,774                   | 48,792 |
| 2016* | 12,393                   | 9,029                   | 49,446 |
| 2017* | 12,160                   | 9,284                   | 50,099 |

<sup>\*</sup> Milliman estimates

## **REGIONAL DISTRIBUTION OF TRANSPLANTS**

Table 5 shows the distribution of transplants performed in the United States in 2016 based on the OPTN regional structure. The table is based on OPTN data as of December 31, 2016, and the United States Census Bureau's resident population census estimates as of July 1, 2010, and projected to 2016.

Region 2 (Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, West Virginia) and Region 7 (Illinois, Minnesota, North Dakota, South Dakota, Wisconsin) have the highest transplants per capita in the United States. Region 6 (Alaska, Hawaii, Idaho, Montana, Oregon, Washington state) has the lowest transplants per capita in the United States.

TABLE 5: 2016 UTILIZATION (PER 1,000,000) OF TRANSPLANTS BY OPTN REGION

| Transplant                     | Region<br>1 | Region<br>2 | Region<br>3 | Region<br>4 | Region<br>5 | Region<br>6 | Region<br>7 | Region<br>8 | Region<br>9 | Region<br>10 | Region<br>11 |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|
| Single Organ/<br>Tissue        |             |             |             |             |             |             |             |             |             |              |              |
| Heart                          | 9.9         | 9.5         | 7.6         | 10.7        | 8.9         | 6.9         | 9.9         | 10.0        | 8.6         | 9.2          | 11.1         |
| Intestine                      | 0.1         | 0.5         | 0.2         | 0.0         | 0.1         | 0.0         | 0.0         | 0.3         | 0.3         | 0.8          | 0.0          |
| Kidney                         | 57.0        | 71.2        | 45.4        | 57.5        | 57.3        | 39.0        | 63.6        | 54.3        | 68.6        | 51.6         | 49.8         |
| Liver                          | 23.0        | 28.6        | 24.0        | 21.7        | 19.1        | 13.0        | 21.8        | 21.3        | 17.9        | 21.9         | 19.8         |
| Lung (Single and Double)       | 6.7         | 11.5        | 4.5         | 9.4         | 7.3         | 3.2         | 6.8         | 6.9         | 3.2         | 9.9          | 6.6          |
| Pancreas                       | 0.4         | 0.4         | 0.3         | 0.3         | 0.3         | 0.1         | 1.7         | 0.2         | 0.6         | 0.5          | 0.2          |
| Multiple Organ                 |             |             |             |             |             |             |             |             |             |              |              |
| Heart-Lung                     | 0.0         | 0.1         | 0.1         | 0.1         | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         | 0.0          | 0.0          |
| Intestine with<br>Other Organs | 0.1         | 0.4         | 0.3         | 0.0         | 0.1         | 0.1         | 0.1         | 0.8         | 0.4         | 0.6          | 0.1          |
| Kidney-Heart                   | 0.1         | 0.4         | 0.4         | 0.5         | 0.6         | 0.2         | 0.5         | 0.2         | 0.5         | 0.4          | 0.5          |
| Kidney-<br>Pancreas            | 0.9         | 2.5         | 2.8         | 2.1         | 2.1         | 1.7         | 4.9         | 1.9         | 1.8         | 2.9          | 2.1          |
| Liver-Kidney                   | 1.5         | 3.0         | 2.5         | 2.8         | 2.2         | 0.6         | 3.0         | 1.3         | 1.7         | 2.7          | 1.8          |
| Other Multi-<br>Organ          | 0.1         | 0.1         | 0.1         | 0.2         | 0.2         | 0.0         | 0.1         | 0.0         | 0.1         | 0.2          | 0.0          |

Region 1: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Eastern Vermont

Region 2: Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, West Virginia

Region 3: Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Puerto Rico

Region 4: Oklahoma, Texas

Region 5: Arizona, California, Nevada, New Mexico, Utah

Region 6: Alaska, Hawaii, Idaho, Montana, Oregon, Washington state

Region 7: Illinois, Minnesota, North Dakota, South Dakota, Wisconsin

Region 8: Colorado, Iowa, Kansas, Missouri, Nebraska, Wyoming

Region 9: New York, Western Vermont

Region 10: Indiana, Michigan, Ohio

Region 11: Kentucky, North Carolina, South Carolina, Tennessee, Virginia

#### **BONE MARROW CLASSIFICATIONS**

Table 6 shows that bone marrow transplants can be classified according to graft source: bone marrow, peripheral blood stem cell, or umbilical cord blood stem cell. Generally speaking, allogeneic bone marrow cell graft use continues to increase and autologous peripheral blood stem cell graft use continues to increase.

**TABLE 6: BONE MARROW TRANSPLANT GRAFT SOURCES, 2009-2013** 

| Graft Sources             |                            |                      |           |  |  |  |  |  |
|---------------------------|----------------------------|----------------------|-----------|--|--|--|--|--|
| Age at Time of Transplant | Peripheral Blood Stem Cell | Cord Blood Stem Cell |           |  |  |  |  |  |
| Autologous                |                            |                      |           |  |  |  |  |  |
| Under 21                  | About 2%                   | About 98%            | About 0%  |  |  |  |  |  |
| 21+                       | About 0%                   | About 100%           | About 0%  |  |  |  |  |  |
| Allogenic                 |                            |                      |           |  |  |  |  |  |
| Under 21                  | About 53%                  | About 21%            | About 26% |  |  |  |  |  |
| 21+                       | About 13%                  | About 80%            | About 7%  |  |  |  |  |  |

Source: Table 20. 2015 CIBMTR Transplant Activity Report Covering 2009-2013

#### **ACTUAL COSTS VERSUS MILLIMAN ESTIMATES**

As we mentioned in Section II, "costs" means the product of utilization and billed charges. We did not research the actual reimbursement that hospitals and physicians receive to provide transplants, as that would involve proprietary contractual arrangements. Actual PMPM transplant costs may vary from our estimates for a variety of reasons that are beyond the scope of our report:

- The transplant cost estimates assume full insurance coverage; patient cost-sharing and benefit limitations would reduce full coverage costs.
- Costs may vary by geographic area and transplant center due to volume or incidence of complications.
- Changes in the average number of organs procured per donor and number of centers may change costs, as long as suitable donor organs and tissue can continue to be found.
- Private insurance, Medicare, Medicaid, and uninsured recipient costs may vary by transplant; for example, Medicare covers a significant portion of kidney transplants through the End Stage Renal Disease program.
- Federal and state legislative efforts and private initiatives may change utilization and costs.
- Changes in selection criteria may affect costs.
- Costs may vary by underlying diagnosis and/or disease state.
- Medical management may reduce costs, particularly with respect to hospital charges.
- Costs may be reduced with use of cost-control mechanisms such as greater donor and recipient selectivity by centers, critical pathways to reduce inpatient lengths of stay, and aggressive use of outpatient therapies and other more cost-effective treatments.
- Wide availability of mechanical, artificial, or cloned organs, experimental procedures becoming accepted practice, or other innovations may affect costs.
- Cost estimates may be subject to change if the OPTN data and other data relied on changes due to future data submissions or corrections.
- Administration costs and profit margins will vary and were not considered in our analysis.
- Any estimate of costs after the first year should reflect adjustments for trend, survival, and probability of re-transplantation.

#### **ACTUAL CHARGES COMPARED TO MILLIMAN BILLED CHARGE ESTIMATES**

"Charges" in this report refer to the amount billed, which may not be the actual amount paid for the transplant services due to the presence of case rates, discounts, or other negotiated reimbursement arrangements. Significant reductions from billed charge levels may be obtained and the chances for successful treatment may be maximized by directing patients to specific centers. Actual charges will likely vary for private insurers, Medicare, or Medicaid.

Negotiated case rates may combine hospital and physician charges. Procurement charges may be included in the negotiated case rate, but usually the procurement charges reflect slight, if any, discounts from billed levels.

We have observed that case rates do not typically cover pre-transplant medical services and maintenance therapy outpatient immunosuppressants. Some case rates may include follow up costs within a specified time period such as the first 90 days after discharge. Services and charges not defined under a case rate may be provided by the patient's normal provider network.

Some transplant centers address charge variation by developing separate payment rates by diagnosis or by patient disease state. Our charge estimates are not adjusted to reflect diagnosis, disease state, or other variables specific to a given situation.

An outlier provision may provide additional payment beyond the case rate after a specified number of days in the hospital or after a certain level of billed charges. The outlier provision may pay for hospital days at a discount from billed charges or at a per diem rate. Centers may also have outlier payments for physician services.

Actual outpatient immunosuppressant charges will vary from our estimates for several reasons:

- Actual hospital lengths of stay will vary from our estimates, which affects the amount of time that outpatient immunosuppressants are required.
- Drug discounts other than those assumed in this report will yield different estimates.
- Actual dosing regimens will vary from the dosing regimens assumed.
- The actual use and prevalence of single and multiple outpatient immunosuppressant regimens will vary from our estimates.

The transplant charge estimates do not reflect differences in charges due to age. Billed transplant charges may vary for pediatric patients, adults under the age of 65, and patients ages 65 and over.

Charges may continue after the first year and may include continued testing and evaluation, medical services for transplant rejection, and outpatient immunosuppressants.

# III. Primary diagnoses

Diabetes Mellitus -

Type I (86%)

Table 7 summarizes the most common primary indications for transplantation by organ/tissue. Organ data is based on data from the 2014 OPTN/SRTR Annual Report. Bone marrow data is based on 2013 North American data from the CIBMTR 2015 Summary Slides. Cornea data is based on the 2015 Eye Banking Statistical Reports. Since our 2014 report, the order and magnitude of the top indications have changed slightly for several types of transplants.

| TABLE 7: INDICATIONS FOR TRANSPLANT |  |   |   |  |  |  |  |
|-------------------------------------|--|---|---|--|--|--|--|
| Organ or Tissue                     | Most Common Primary<br>Diagnosis and Prevalence                      | Second-Most-Common Primary<br>Diagnosis and Prevalence        | Third-Most-Common Primary<br>Diagnosis and Prevalence |  |  |  |  |
| Single Organ/Tissue                 |  |   |   |  |  |  |  |
| Bone Marrow<br>- Allogenic          | Acute Myelogenous<br>Leukemia (37%)                                  | Myelodysplastic Syndrome/<br>Myeloproliferative Disease (16%) | Acute Lymphocytic<br>Leukemia (14%)                   |  |  |  |  |
| Bone Marrow<br>- Autologous         | Multiple Myeloma (57%)   | Non-Hodgkin's Lymphoma (27%)                                  | Hodgkin's Disease (8%)                                |  |  |  |  |
| Cornea                              | Fuchs' Dystrophy (22%)   | Post-Cataract Surgery<br>Edema (11%)                          | Repeat Corneal<br>Transplant (10%)                    |  |  |  |  |
| Heart                               | Cardiomyopathy (52%)   | Coronary Artery Disease (32%)                                 | Congenital Disease (10%)                              |  |  |  |  |
| Intestine                           | Short Gut Syndrome:<br>Other (58%)                                   | Short Gut Syndrome:<br>Congenital (14%)                       | Short Gut Syndrome:<br>Necrotizing Enterocolitis (5%) |  |  |  |  |
| Kidney                              | Diabetes (27%)   | Hypertension (20%)  | Glomerulonephritis (19%)                              |  |  |  |  |
| Liver                               | Hepatitis C Virus (23%)  | Malignancy (20%)  | Alcoholic Liver Disease (17%)                         |  |  |  |  |
| Lung (Single and Double)            | Restrictive Lung Disease -<br>Idiopathic Pulmonary<br>Fibrosis (56%) | Obstructive Lung Disease -<br>COPD/Emphysema (27%)            | Cystic Fibrosis (13%)                                 |  |  |  |  |
| Pancreas                            | Diabetes Mellitus -<br>Type I (70%)                                  | Diabetes Mellitus -<br>Type II (2%)                           | Diabetes Mellitus -<br>Type Unknown (1%)              |  |  |  |  |
| Multiple Organ                      |  |   |   |  |  |  |  |

Diabetes Mellitus -

Type II (9%)

Diabetes Mellitus -

Type Unknown (1%)

Kidney-Pancreas

# IV. Waiting times and survival rates

#### **WAITING TIMES**

Table 8 summarizes transplant waiting times in days by organ, based on data from the 2011 and 2014 OPTN/SRTR Annual Reports. The waiting times reflect a patient who has been registered on a waiting list and takes into account all the events that can happen to the patient after wait listing, such as receiving a transplant, being removed from the waiting list, and dying. No data is shown for bone marrow because we were unable to find a data source for tissue transplant waiting times.

The waiting times shown in Table 8 are estimates of averages. For example, a candidate for a heart transplant has an average waiting time of 191 days.

Table 8 also shows that waiting times vary by organ over time. Waiting times may also vary by other characteristics not shown.

| TABLE 8: WAITING TIMES BY TRANSPLANT |               |                 |  |  |  |  |  |
|--------------------------------------|---------------|-----------------|--|--|--|--|--|
| Organ                                | 2011          | 2014            |  |  |  |  |  |
|                                      | Average Waiti | ng Time in Days |  |  |  |  |  |
| Heart                                | 180           | 191             |  |  |  |  |  |
| Intestine                            | 207           | 181             |  |  |  |  |  |
| Kidney                               | 877           | 679             |  |  |  |  |  |
| Liver                                | 232           | 239             |  |  |  |  |  |
| Lung (Single and Double)             | 181           | 185             |  |  |  |  |  |
| Pancreas Alone                       | 236           | 281             |  |  |  |  |  |
| Pancreas after Kidney                | 472           | 532             |  |  |  |  |  |
| Kidney-Pancreas                      | 414           | 394             |  |  |  |  |  |

#### **SURVIVAL RATES**

Table 9 summarizes one-year, three-year, and five-year patient survival rates by transplant. The organ transplant survival rates for patients transplanted during 2008 through 2015 generally show improvement from those in our 2014 report and are based on the OPTN/SRTR data as of December 31, 2016.

Bone marrow transplant survival rates are based on 2003 to 2013 CIBMTR survival rate data. Autologous and allogeneic survival rates vary significantly by individual diagnosis, age, type of donor, and disease stage. We developed composite autologous bone marrow estimates reflecting survival rates for multiple myeloma, non-Hodgkin's lymphoma, Hodgkin's disease, and acute myelogenous leukemia, which represented more than 93% of all North American autologous bone marrow transplants in 2013. The composite allogeneic bone marrow estimates we developed reflect survival rates for acute myelogenous leukemia, acute lymphoblastic leukemia, myelodysplasia, non-Hodgkin's lymphoma, aplastic anemia, chronic myelogenous leukemia, multiple myeloma, and Hodgkin's disease, which represent more than 89% of all allogeneic bone marrow transplants in 2013. The CIBMTR has not reviewed or approved our composite survival estimates.

TABLE 9: PATIENT SURVIVAL RATES BY TYPE AND YEAR OF TRANSPLANT

|                             | One-Year    |              | Three       | -Year        | Five-Year   |              |  |
|-----------------------------|-------------|--------------|-------------|--------------|-------------|--------------|--|
| Organ                       | 2017 Report | 2014 Report* | 2017 Report | 2014 Report* | 2017 Report | 2014 Report* |  |
| Heart                       | 91%         | 89%          | 85%         | 82%          | 78%         | 75%          |  |
| Intestine                   | 81          | 80           | 67          | 63           | 58          | 53           |  |
| Kidney                      | 97          | 96           | 93          | 92           | 86          | 86           |  |
| Liver                       | 91          | 89           | 83          | 81           | 75          | 74           |  |
| Lung (Single and Double)    | 87          | 85           | 69          | 66           | 55          | 51           |  |
| Pancreas                    | 92          | 93           | 88          | 89           | 80          | 81           |  |
| Heart-Lung                  | 80          | 73           | 59          | 54           | 51          | 45           |  |
| Kidney-<br>Pancreas         | 98          | 96           | 95          | 92           | 88          | 87           |  |
| Tissue                      | 2003-2013   | 2000-2010    | 2003-2013   | 2000-2010    | 2003-2013   | 2000-2010    |  |
| Bone Marrow -<br>Autologous | 90-94%      | 85-89%       | 72-76%      | 67-71%       | 61-65%      | 54-58%       |  |
| Bone Marrow -<br>Allogenic  | 65-69%      | 61-65%       | 48-52%      | 48-52%       | 46-50%      | 43-47%       |  |

<sup>\*2014</sup> report values have been updated to reflect changes in our development methods of survival rates.

# V. 2016 recipient demographics

Tables 10A and 10B highlight 2016 transplant recipient demographics. The demographic data and categories are based on OPTN/SRTR data as of December 31, 2016, for solid organs and 2014 state hospital databases for bone marrow.

TABLE 10A: 2016 RECIPIENT DEMOGRAPHICS: SINGLE-ORGAN/TISSUE TRANSPLANTS

|                             | Bone Marrow | Heart | Intestine | Kidney | Liver | Lung | Pancreas |
|-----------------------------|-------------|-------|-----------|--------|-------|------|----------|
| Gender                      |             |       |           |        |       |      |          |
| Male                        | 60%         | 71%   | 59%       | 60%    | 65%   | 58%  | 49%      |
| Female                      | 40          | 29    | 41        | 40     | 35    | 42   | 51       |
| Total                       | 100%        | 100%  | 100%      | 100%   | 100%  | 100% | 100%     |
| Race                        |             |       |           |        |       |      |          |
| White                       | 69%         | 62%   | 66%       | 46%    | 70%   | 81%  | 82%      |
| Black                       | 11          | 22    | 15        | 27     | 9     | 9    | 4        |
| Hispanic                    | 14          | 11    | 15        | 19     | 15    | 7    | 10       |
| Asian                       | 3           | 3     | 4         | 6      | 4     | 2    | 3        |
| Other                       | 3           | 2     | 0         | 2      | 2     | 1    | 1        |
| Total                       | 100%        | 100%  | 100%      | 100%   | 100%  | 100% | 100%     |
| Age (At Time of Transplant) |             |       |           |        |       |      |          |
| Under 1                     | 1%          | 4%    | 0%        | 0%     | 2%    | 0%   | 0%       |
| 1-5                         | 4           | 3     | 16        | 1      | 3     | 0    | 0        |
| 6-10                        | 3           | 2     | 12        | 1      | 1     | 0    | 0        |
| 11-17                       | 4           | 5     | 3         | 2      | 1     | 1    | 0        |
| 18-34                       | 11          | 9     | 22        | 13     | 6     | 11   | 22       |
| 35-49                       | 14          | 17    | 24        | 27     | 16    | 11   | 45       |
| 50-64                       | 40          | 43    | 23        | 38     | 52    | 47   | 32       |
| 65+                         | 23          | 17    | 0         | 18     | 19    | 30   | 1        |
|                             |             |       |           |        |       |      |          |

TABLE 10B: 2016 RECIPIENT DEMOGRAPHICS: MULTIPLE-ORGAN TRANSPLANTS

|                             | Heart-Lung | Intestine with<br>Other Organs | Kidney-Heart | Kidney-Pancreas | Liver-Kidney | Other Multi-Organ |
|-----------------------------|------------|--------------------------------|--------------|-----------------|--------------|-------------------|
| Gender                      |            |                                |              |                 |              |                   |
| Male                        | 44%        | 62%                            | 80%          | 60%             | 62%          | 62%               |
| Female                      | 56         | 38                             | 20           | 40              | 38           | 38                |
| Total                       | 100%       | 100%                           | 100%         | 100%            | 100%         | 100%              |
| Race                        |            |                                |              |                 |              |                   |
| White                       | 72%        | 65%                            | 45%          | 56%             | 62%          | 75%               |
| Black                       | 6          | 18                             | 37           | 26              | 16           | 10                |
| Hispanic                    | 6          | 15                             | 11           | 14              | 16           | 9                 |
| Asian                       | 16         | 1                              | 5            | 2               | 4            | 6                 |
| Other                       | 0          | 1                              | 2            | 2               | 2            | 0                 |
| Total                       | 100%       | 100%                           | 100%         | 100%            | 100%         | 100%              |
| Age (At Time of Transplant) |            |                                |              |                 |              |                   |
| Under 1                     | 0%         | 6%                             | 0%           | 0%              | 0%           | 0%                |
| 1-5                         | 0          | 29                             | 0            | 0               | 1            | 3                 |
| 6-10                        | 0          | 8                              | 1            | 0               | 0            | 3                 |
| 11-17                       | 6          | 4                              | 1            | 0               | 1            | 3                 |
| 18-34                       | 33         | 16                             | 9            | 24              | 6            | 22                |
| 35-49                       | 22         | 18                             | 20           | 54              | 16           | 19                |
| 50-64                       | 39         | 19                             | 50           | 22              | 56           | 44                |
| 65+                         | 0          | 0                              | 19           | 0               | 20           | 6                 |
| Total                       | 100%       | 100%                           | 100%         | 100%            | 100%         | 100%              |

## VI. Donor facts and data

#### **DECEASED DONOR**

Deceased donor data reflects only donors recovered by U.S. organ procurement organizations. United Network for Organ Sharing defines a recovered, deceased donor as one from whom at least one vascularized solid organ—heart, intestine, kidney, liver, lung, or pancreas—was recovered for transplantation. Hearts recovered for heart valves are not counted.

Table 11 summarizes U.S. deceased donor counts from 2013 to 2016, based on OPTN data as of December 31, 2016. Unlike Tables 1, 4A, and 4B, heart, intestine, kidney, liver, lung, and pancreas transplants in Table 11 include multiple-organ transplants with that organ. Heart-lung and kidney-pancreas transplants are the exception, as those transplants are counted separately and only counted once.

| Year | Heart | Intestine | Kidney | Liver | Lung  | Pancreas | Heart-Lung | Kidney-<br>Pancreas |
|------|-------|-----------|--------|-------|-------|----------|------------|---------------------|
| 2013 | 2,531 | 108       | 11,163 | 6,203 | 1,922 | 256      | 23         | 761                 |
| 2014 | 2,655 | 138       | 11,570 | 6,450 | 1,925 | 245      | 24         | 709                 |
| 2015 | 2,804 | 139       | 12,250 | 6,768 | 2,057 | 228      | 15         | 719                 |
| 2016 | 3,190 | 147       | 13,430 | 7,496 | 2,327 | 215      | 18         | 797                 |

#### **LIVING DONOR**

The most common transplants using living donors include bone marrow, kidney, and liver. However, intestine, lung, pancreas, and kidney-pancreas transplants can also use living donors. Living lung donors have a segment of one lung removed for transplants. Lung lobes do not regenerate the donated segment, but an average decrease in the living donor's lung capacity generally yields minimal physical limitations for the donor. The liver can regenerate the donated segment. A donor may live with one kidney with little danger because the remaining kidney enlarges to do the work that both kidneys previously shared.

Living donor data includes living donors from whom organs were transplanted in the United States. The number of living donor transplants may differ from the number of living donors because living donors might donate segments from more than one organ, or there may be multiple donors for one transplant.

Table 12 summarizes U.S. living donor counts from 2013 to 2016, based on OPTN data as of December 31, 2016. Unlike Tables 1, 4A, and 4B, intestine, kidney, liver, lung, and pancreas transplants include multiple-organ transplants with that organ. Kidney-pancreas transplants are the exception, as these transplants are counted separately and only counted once.

TABLE 12: PRIMARY ORGAN TRANSPLANTS FROM LIVING DONORS

| 2013     1     5,733     252     1     0     1       2014     1     5,538     280     0     0     0       2015     2     5,628     359     0     0     0 | Year | Intestine | Kidney | Liver | Lung | Pancreas | Kidney-Pancreas |
|--|------|-----------|--------|-------|------|----------|-----------------|
|  | 2013 | 1         | 5,733  | 252   | 1    | 0        | 1               |
| 2015 2 5,628 359 0 0 0   | 2014 | 1         | 5,538  | 280   | 0    | 0        | 0               |
|  | 2015 | 2         | 5,628  | 359   | 0    | 0        | 0               |
| 2016 0 5,627 345 0 0   | 2016 | 0         | 5,627  | 345   | 0    | 0        | 0               |

# VII. Table index

| TABLE | TABLE DESCRIPTIONPAGE   |
|-------|---|
| 1     | Estimated United States Average 2017 Transplant Costs per Member per Month (PMPM) |
| 2     | Estimated United States Average 2017 Billed Charges per Transplant                |
| 3     | Hospital Lengths of Stay by Transplant  |
| 4A    | Single-organ Transplants Performed in the United States                           |
| 4B    | Multiple-organ Transplants Performed in the United States                         |
| 4C    | Tissue Transplants Performed in the United States                                 |
| 5     | 2016 Utilization of Transplants by OPTN Region                                    |
| 6     | Bone Marrow Transplant Graft Sources, 2009 – 2013                                 |
| 7     | Indications for Transplant  |
| 8     | Waiting Times by Transplant   |
| 9     | Patient Survival Rates by Type and Year of Transplant                             |
| 10A   | 2016 Recipient Demographics: Single-organ/Tissue Transplants                      |
| 10B   | 2016 Recipient Demographics: Multiple-organ Transplants                           |
| 11    | Primary Organ Transplants From Deceased Donors                                    |
| 12    | Primary Organ Transplants From Living Donors                                      |



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